

# 台達電子2020年第四季財報法人說明會

## 線上Q&A說明

- 會議將於 [2/25 15:00](#) 準時開始
- 與會者可於線上進行提問
- 提問前請先輸入您所屬的代表機構及姓名
- 如無法線上提問，請聯絡技術團隊：(02)8797-2088 # 5074

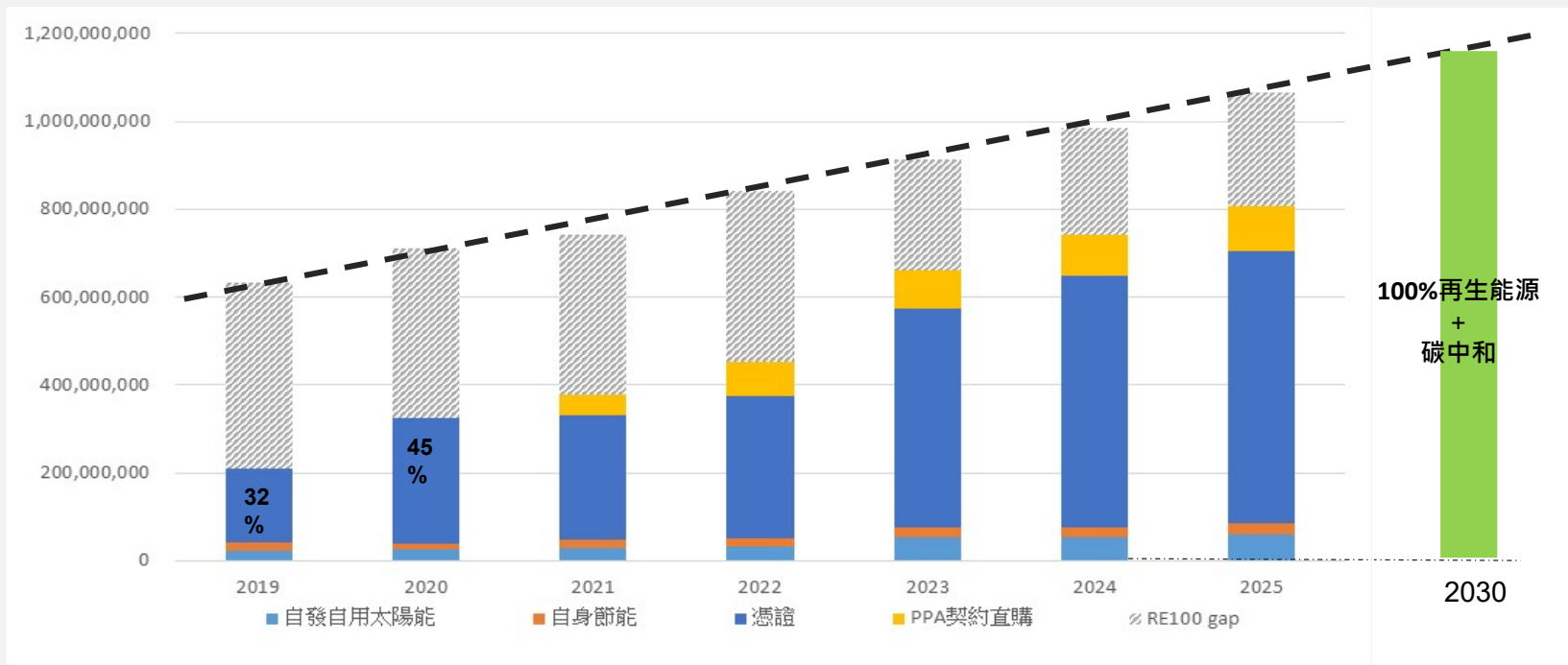
## Delta Electronics, Inc.

## Q4 2020 Results Analyst Meeting

### Instructions of online Q&A

- [The meeting will start at 15:00, Feb 25](#)
- Participants may raise your questions via textbox  
Please identify your name and company before asking questions
- Please contact our IT team should you encounter any technical issues: (02)8797-2088 # 5074





\*2019年台達主要生產廠區再生能源比例44.1%



# International Recognition

Member of  
**Dow Jones  
Sustainability Indices**

Powered by the S&P Global CSA

**2011-2020  
DJSI - World Index**

**2012, 2015, 2018-2020  
Industry Leader**



**CDP  
(formerly the Carbon Disclosure Project)  
Climate Change Leadership Level  
2016, 2017, 2019, 2020**

**Water Security Leadership Level 2020  
Supplier Engagement Leader 2020**

# Delta Electronics, Inc. Q4 2020 Results

台達電子2020年第四季財報法人說明會

25 Feb 2021



- **The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**  
本簡報財務數字係根據國際財務報導準則編製
- **Cumulative consolidated numbers were audited by CPA**  
合併數字經會計師查核簽證



# Q4 2020 Financial Results

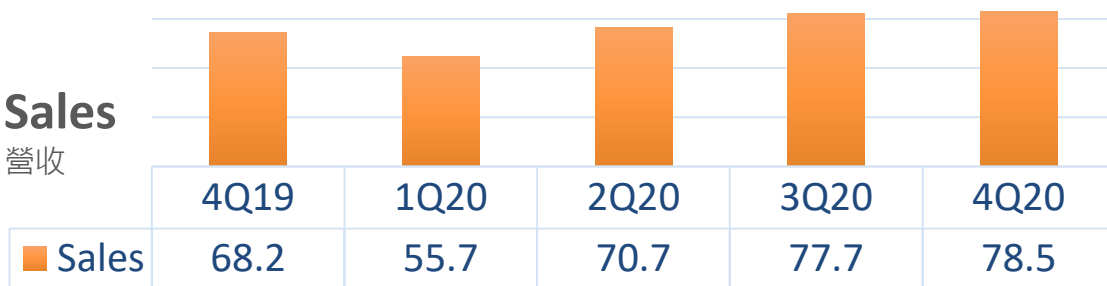
2020年第四季結算數字

# Sales Revenues & Gross Profits

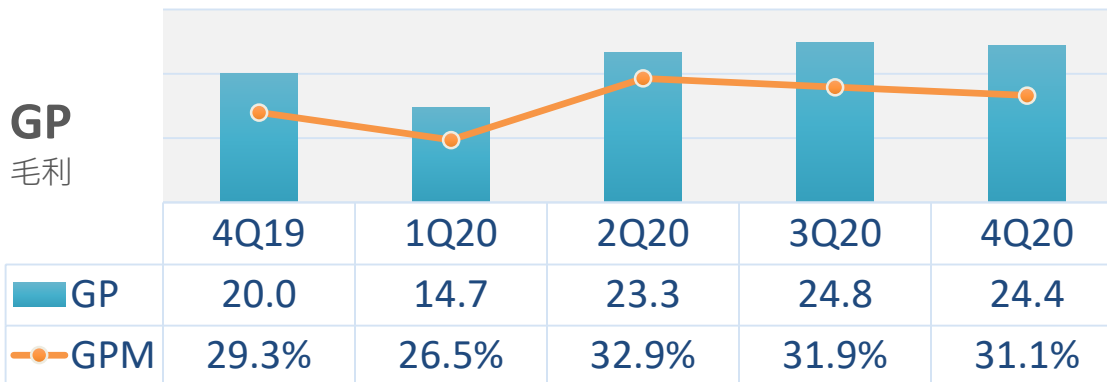
合併營收及毛利

NT\$ billion  
新台幣十億元

**Sales**  
營收



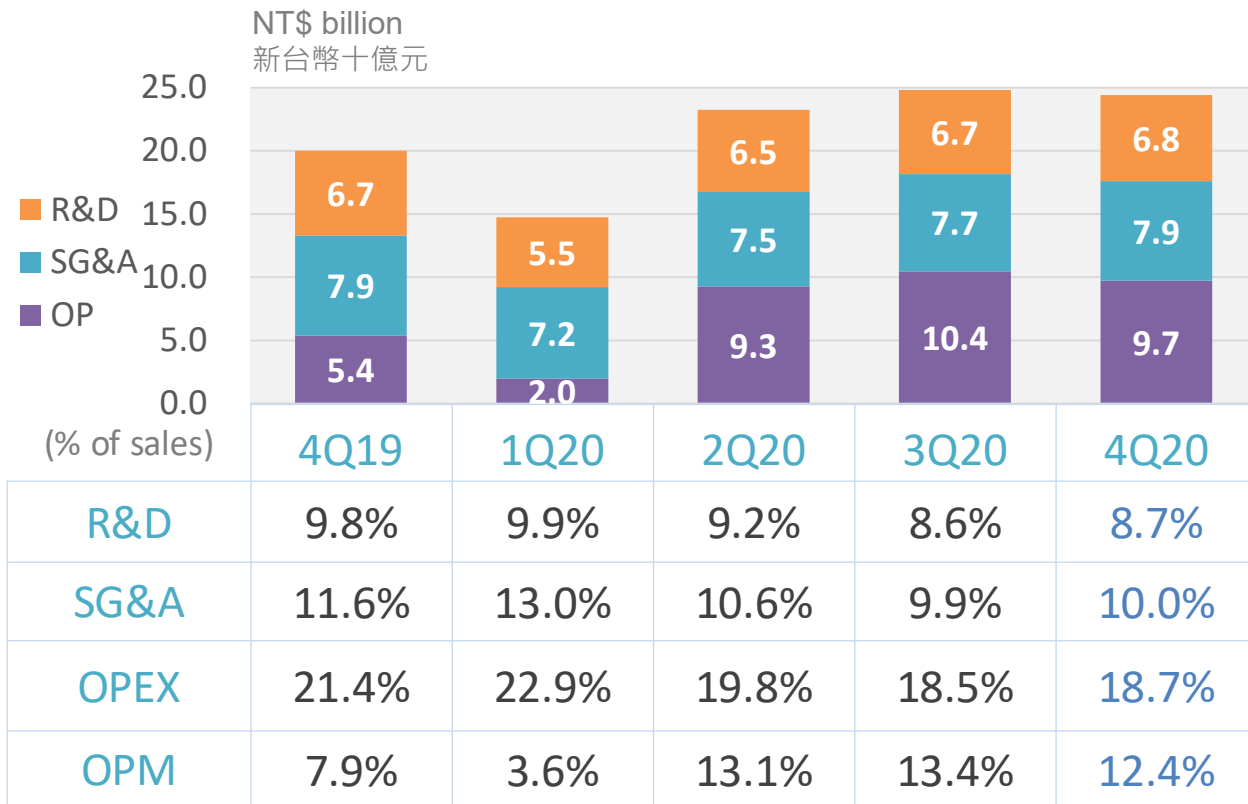
**GP**  
毛利



|             | y/y<br>年對年 | q/q<br>季對季 |
|-------------|------------|------------|
| Sales<br>營收 | +15%       | +1%        |
| GP<br>毛利    | +22%       | -2%        |

# Operating Profits & Expenses

營業淨利及費用



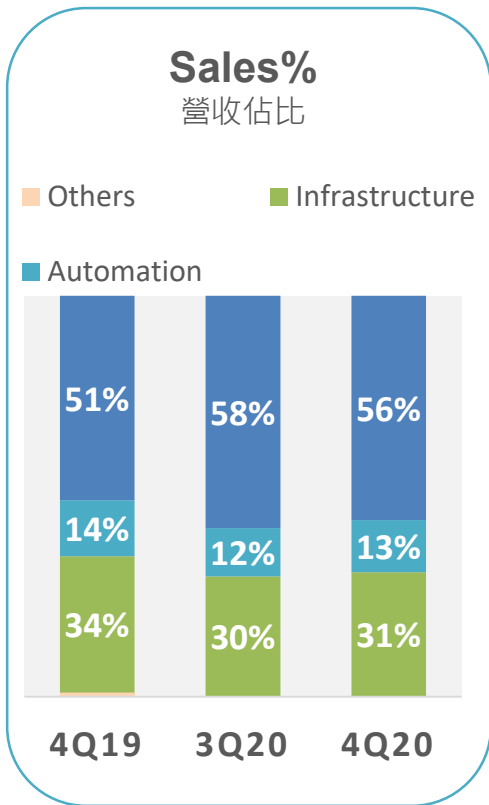
|                         | y/y<br>年對年 | q/q<br>季對季 |
|-------------------------|------------|------------|
| <b>R&amp;D</b><br>研發費用  | +2%        | +2%        |
| <b>SG&amp;A</b><br>銷管費用 | +0%        | +2%        |
| <b>OPEX</b><br>總營業費用    | +0%        | +2%        |
| <b>OP</b><br>營業淨利       | +81%       | -7%        |



# Performance by Segment

主要部門表現

| NT\$ million<br>新台幣百萬元      | Sales      |            | Profits    |            |      |     |
|-----------------------------|------------|------------|------------|------------|------|-----|
|                             | y/y<br>年對年 | q/q<br>季對季 | y/y<br>年對年 | q/q<br>季對季 |      |     |
| Power Electronics<br>電源及零組件 | 44,165     | +26%       | -1%        | 6,430      | +98% | -9% |
| Automation<br>自動化           | 10,049     | +4%        | +4%        | 1,143      | +70% | +5% |
| Infrastructure<br>基礎設施      | 24,273     | +3%        | +5%        | 2,160      | +48% | -6% |



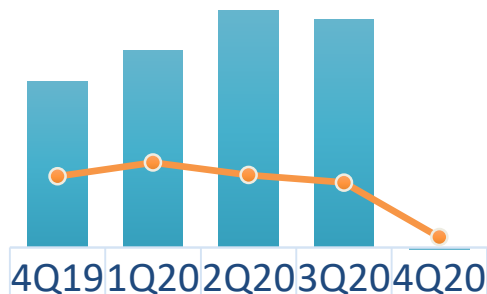
# Non-operating Profits

業外損益

NT\$ billion  
新台幣十億元

## Non-OP

業外損益



|               |      |      |      |      |      |
|---------------|------|------|------|------|------|
| ■ non-op      | 0.8  | 0.9  | 0.9  | 0.9  | 0.1  |
| —● % of sales | 1.3% | 1.5% | 1.3% | 1.2% | 0.2% |

NT\$ million

新台幣百萬元

4Q19 3Q20 4Q20

|  |     |     |      |
|--|-----|-----|------|
| Gain on disposal of investment<br>處分投資損益 | 189 | (3) | (15) |
|--|-----|-----|------|

|                         |    |    |    |
|-------------------------|----|----|----|
| Interest income<br>利息收益 | 38 | 38 | 32 |
|-------------------------|----|----|----|

|                   |    |    |    |
|-------------------|----|----|----|
| FX income<br>匯兌損益 | 36 | 96 | 12 |
|-------------------|----|----|----|

|              |     |     |     |
|--------------|-----|-----|-----|
| Others<br>其他 | 617 | 782 | 121 |
|--------------|-----|-----|-----|

|                    |            |            |            |
|--------------------|------------|------------|------------|
| <b>Total</b><br>合計 | <b>880</b> | <b>913</b> | <b>150</b> |
|--------------------|------------|------------|------------|

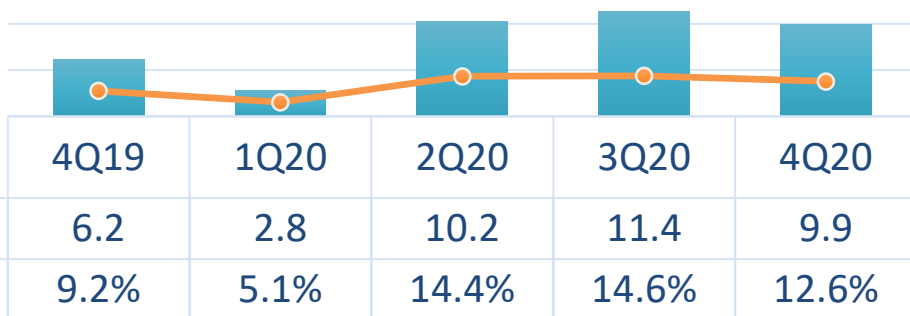
# Profits before Tax v.s EBITA

稅前淨利及息稅折舊及攤銷前利潤

## Profits before tax

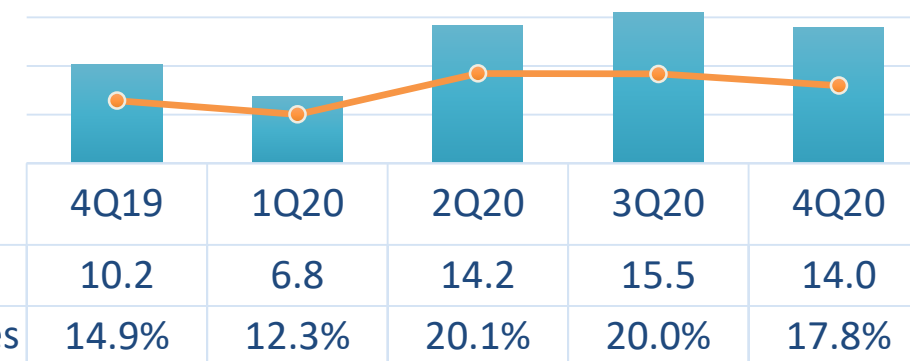
稅前淨利

NT\$ billion  
新台幣十億元



## EBITA

息稅折舊及攤銷前利潤



|                            | y/y<br>年對年 | q/q<br>季對季 |
|----------------------------|------------|------------|
| Profits before tax<br>稅前淨利 | +58%       | -13%       |
| EBITA<br>息稅折舊及攤銷前利潤        | +37%       | -10%       |

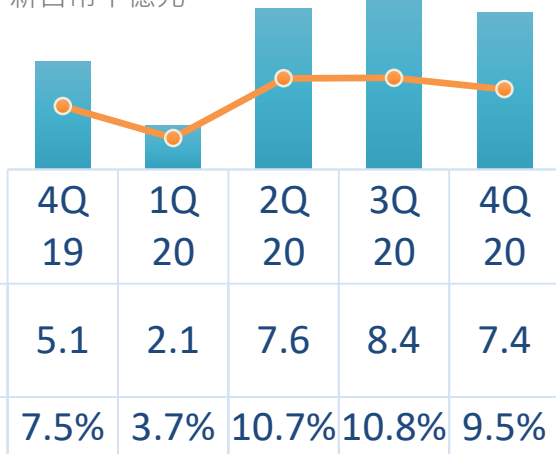
# Net Profits after Tax

稅後淨利

## Net profits after tax

稅後淨利

NT\$ billion  
新台幣十億元



|                       |      |      |       |       |      |
|-----------------------|------|------|-------|-------|------|
| Net profits after tax | 5.1  | 2.1  | 7.6   | 8.4   | 7.4  |
| % of sales            | 7.5% | 3.7% | 10.7% | 10.8% | 9.5% |

|                       | y/y  | q/q  |
|-----------------------|------|------|
| Net profits after tax | +46% | -11% |

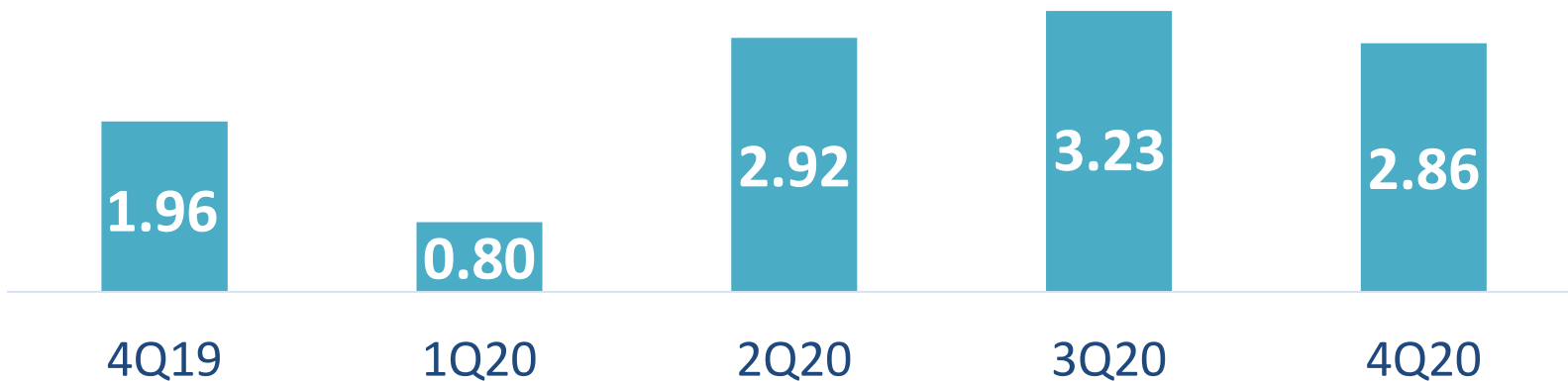
| NT\$ million<br>新台幣百萬元               | 4Q19         | 3Q20         | 4Q20         |
|--------------------------------------|--------------|--------------|--------------|
| Profit before income tax<br>稅前淨利     | 6,260        | 11,361       | 9,884        |
| Income tax<br>所得稅                    | (1,151)      | (2,246)      | (1,963)      |
| Non-controlling interest<br>非控制權益    | (23)         | (725)        | (490)        |
| <b>Net profit after tax<br/>稅後淨利</b> | <b>5,086</b> | <b>8,390</b> | <b>7,431</b> |



# EPS

每股淨利

Unit: NT\$  
新台幣元



\*EPS based on shares outstanding of 2,598 million.

每股盈餘之設算基於在外流通股數25.98億股。



# 2020 Full-year Financial Results

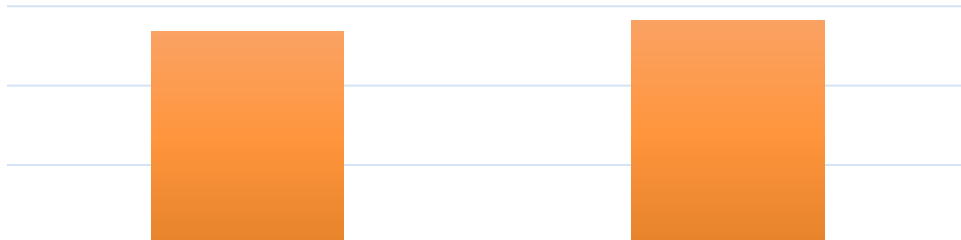
2020年結算數字

# Sales Revenues & Gross Profits

合併營收及毛利

NT\$ billion  
新台幣十億元

**Sales**  
營收



■ Sales

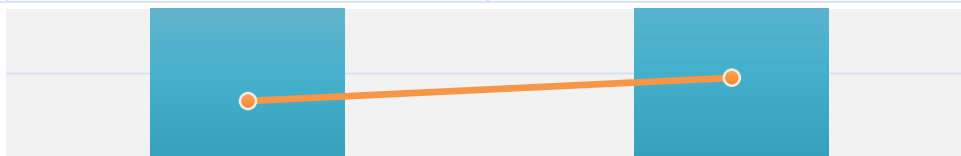
2019

2020

268.1

282.6

**GP**  
毛利



■ GP

2019

2020

74.5

87.2

—●— % of sales

27.8%

30.9%

y/y  
年對年

Sales  
營收

+5%

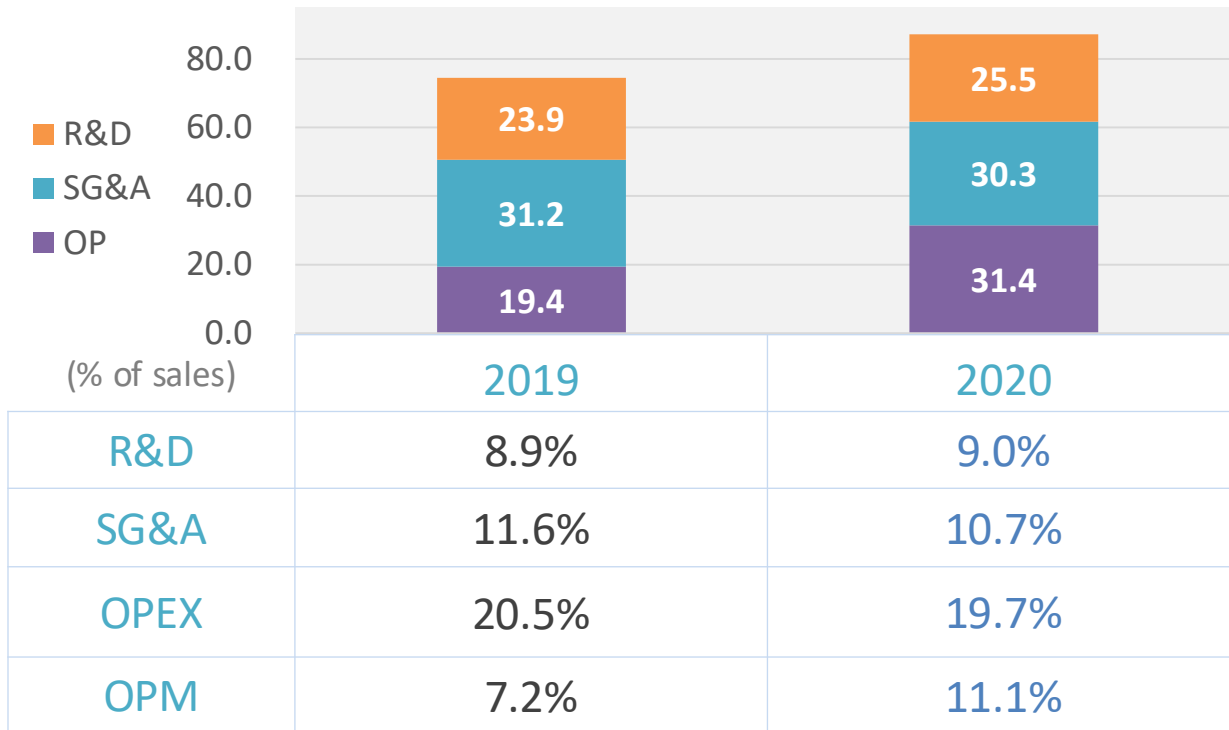
GP  
毛利

+17%

# Operating Profits & Expenses

營業淨利及費用

NT\$ billion  
新台幣十億元



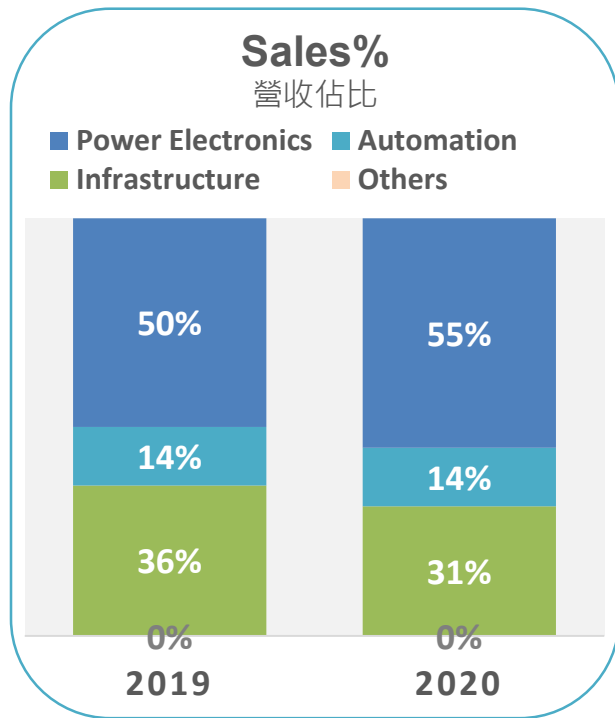
|               | y/y<br>年對年 |
|---------------|------------|
| R&D<br>研發費用   | +7%        |
| SG&A<br>銷管費用  | -3%        |
| OPEX<br>總營業費用 | +1%        |
| OP<br>營業淨利    | +62%       |



# Performance by Segment

主要部門表現

| NT\$ million<br>新台幣百萬元      | Sales   |            | Profits |            |
|-----------------------------|---------|------------|---------|------------|
|                             |         | y/y<br>年對年 |         | y/y<br>年對年 |
| Power Electronics<br>電源及零組件 | 155,421 | +17%       | 20,902  | +74%       |
| Automation<br>自動化           | 38,773  | +3%        | 3,869   | +50%       |
| Infrastructure<br>基礎設施      | 88,188  | -9%        | 6,655   | +37%       |

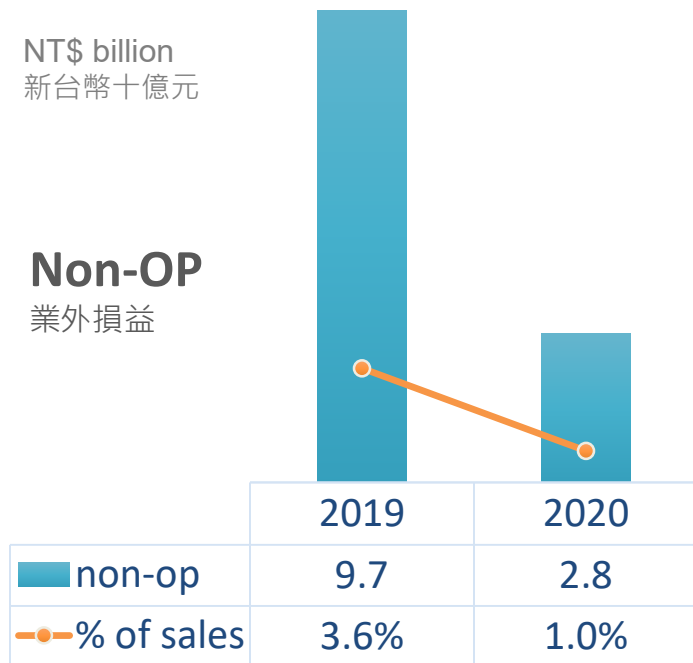


# Non-operating Profits

業外損益

NT\$ billion  
新台幣十億元

**Non-OP**  
業外損益



| NT\$ million<br>新台幣百萬元                   | 2019         | 2020         |
|--|--------------|--------------|
| Gain on disposal of investment<br>處分投資損益 | 6,002        | (95)         |
| Interest income<br>利息收益                  | 155          | 168          |
| FX income<br>匯兌損益                        | 517          | 524          |
| Others<br>其他                             | 3,072        | 2,252        |
| <b>Total</b><br>合計                       | <b>9,746</b> | <b>2,849</b> |

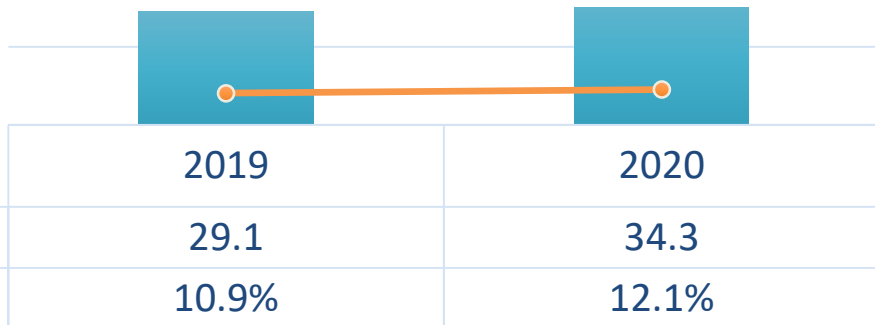
# Profits before Tax v.s EBITA

稅前淨利及息稅折舊及攤銷前利潤

## Profits before tax

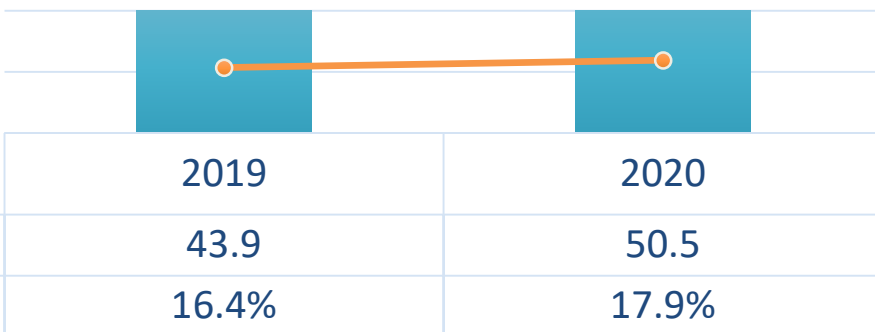
稅前淨利

NT\$ billion  
新台幣十億元



## EBITA

息稅折舊及攤銷前利潤



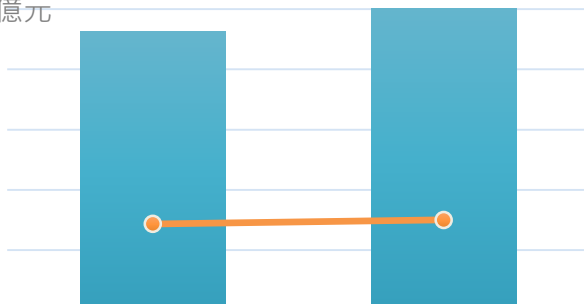
|                            | y/y<br>年對年 |
|----------------------------|------------|
| Profits before tax<br>稅前淨利 | +18%       |
| EBITA<br>息稅折舊及攤銷前利潤        | +15%       |

# Net Profits after Tax

稅後淨利

NT\$ billion  
新台幣十億元

**Net profits after tax**  
稅後淨利



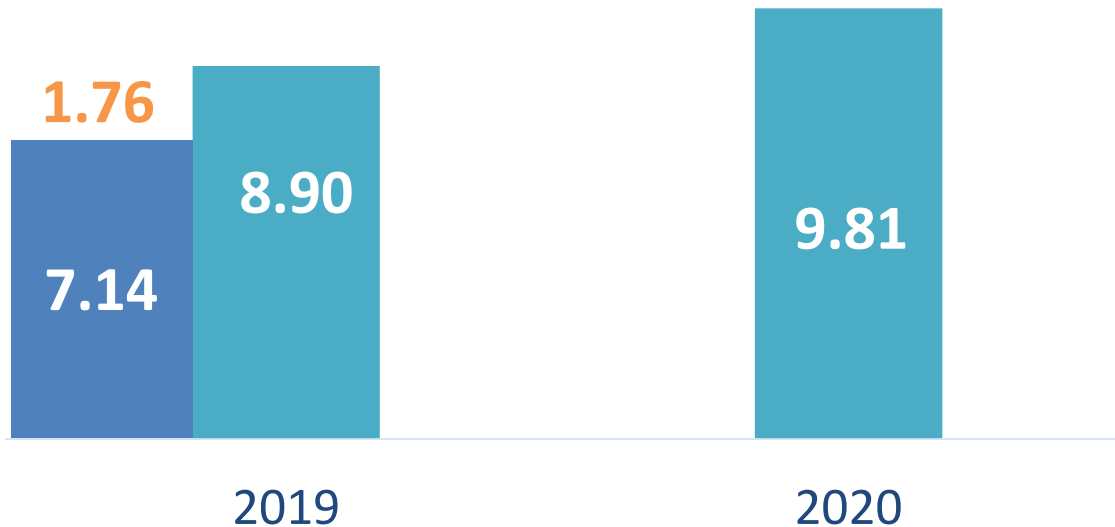
|                       | 2019 | 2020 |
|-----------------------|------|------|
| Net profits after tax | 23.1 | 25.5 |
| % of sales            | 8.6% | 9.0% |

|                       | y/y  |
|-----------------------|------|
| Net profits after tax | +10% |

| NT\$ million<br>新台幣百萬元               | 2019          | 2020          |
|--------------------------------------|---------------|---------------|
| Profit before income tax<br>稅前淨利     | 29,154        | 34,275        |
| Income tax<br>所得稅                    | (5,227)       | (6,891)       |
| Non-controlling interest<br>非控制權益    | (809)         | (1,899)       |
| <b>Net profit after tax<br/>稅後淨利</b> | <b>23,118</b> | <b>25,485</b> |

Unit: NT\$  
新台幣元

扣除一次性非現金  
處份投資利益-DET



\*EPS based on shares outstanding of 2,598 million  
每股盈餘之設算基於在外流通股數25.98億股。



# Proposed Earnings Distribution

董事會建議盈餘分配

**Cash dividend per share: NT\$5.5**

現金股利每股新台幣5.5元



電源及零組件  
Power Electronics

- **Power supplies**  
電源供應器
- **Fans & thermal**  
風扇及散熱管理
- **Passive components**  
被動元件
- **On-board EV solutions**  
汽車電子



自動化  
Automation

- **Industrial automation**  
工業自動化
- **Building automation**  
樓宇自動化



基礎設施  
Infrastructure

- **ICT infrastructure**  
資通訊基礎設施
  - ✓ **Telecom power**  
通信電源
  - ✓ **Datacenter solutions**  
資料中心解決方案
  - ✓ **Networking**  
網通系統
- **EIS infrastructure**  
能源基礎設施
  - ✓ **Off-board EV charger**  
電動車充電設備
  - ✓ **Renewable energy & Energy Storage System**  
可再生能源及儲能設備
  - ✓ **Display**  
視訊系統

# Smarter. Greener. Together.

To learn more about Delta, please visit [www.deltaww.com](http://www.deltaww.com)

